

Zürich, Switzerland, 14 September 2023

Caribbean Tours is Hiring

SALES & TRAVEL DESIGNER

German native speaker or with very good knowledge of German

Caribbean Tours is a Swiss company, represented in Cuba since 2000, in the Dominican Republic since 2007 and in Mexico since 2023. The leading position as an incoming agency and destination specialist for Cuba, the Dominican Republic and Mexico is the result of many years of experience, a high level of quality awareness and service. Caribbean Tours serves the clients of well-known tour operators and travel agencies worldwide and carries out group and incentive tours as well as sophisticated travel services for individual travelers for these companies.

For our sales team in Havana, we are looking for a Sales & Travel Designer, German native speaker or with very good knowledge of German. Immediate start or by appointment possible.

Your primary responsibilities include:

- Provide customer service via email and phone and ensure flawless and timely communication with travel agents and tour operators in German, English and Spanish.
- Proposal preparation, elaboration and calculation of individual, tailor-made trips in German, English and Spanish.
- Calculation and reservation of catalog products.
- Creation of travel documents.
- Conducting guide and customer briefings.
- Ensuring the smooth running of the booked services in the destination.
- Research of new product and service components (in-house / off-site).

Your qualifications:

- **Mother tongue German or best knowledge of German (at least C1).**
- Good language skills in English and Spanish.
- Language skills in French are a plus.
- Training in the tourism industry, tourism studies or related qualification.
- Professional experience with a tour operator or travel agency desirable, but motivated career changers are also welcome.
- Creative sales talent with a passion for creating individual traveling experiences.
- International experience.
- Service and market-oriented thinking.
- Experience in dealing with customers of the luxury segment is a plus.

Conditions:

- Minimum commitment of 24 months, full-time.
- The employee is responsible for social / insurance himself.

We offer:

- An unusual challenge in an international team and in a fascinating environment with great future potential. You can expect a field of activity with a high degree of personal responsibility and the necessary freedom for personal initiative.

This is your chance for an exciting job in a tropical setting! Interested? We look forward to receiving your detailed application by email to: jobs@caribbeantours.ch

Mrs. Michaela Stöber
Assistant People Management

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